

ST. CLAIR COUNTY ECONOMIC DEVELOPMENT DEPARTMENT

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ECONOMIC DEVELOPMENT COMMITTEE

Meeting Minutes

September 21, 2017

Members Present:

Jerry Dinges	Robert Trentman
Rick Vernier	Frank Heiligenstein
Ken Sharkey	Robert Allen

Members Excused:

Marty Crawford

Staff Present:

Terry Beach, Director
Dorothy Carlisle, Executive Assistant

Others Present:

Fred Boch, County Board Member
Charles Lee, PBC Commissioner
Tim Cantwell, Airport Director
Randy Pierce, reporter

Call to Order:

Chairman Sharkey called the Committee to order at 6:00 p.m. and led everyone in the Pledge of Allegiance.

Public Comment Regarding the Agenda:

Mr. Sharkey asked if anyone present had a question or comment regarding the agenda. There were none.

Approval of the August 17, 2017 Committee Minutes (action required):

Mr. Sharkey called for action on the August 17, 2017 Committee minutes. Mr. Dinges made the motion to approve the minutes with a small change, which was seconded by Mr. Trentman. The motion passed unanimously.

New Business (Director's Report, information only):

Mr. Sharkey asked the Director to give his report. Mr. Beach updated the Committee on department activities in the past thirty days and other on-going projects. He provided a brief Amazon HQ2 update which was not detailed due to both a NDA and media present. He mentioned the State's EDGE Program was extended by the Governor through June, 2022. He mentioned that it was the consensus of many that the previously approved ad-hoc airport master plan subcommittee would not meet but that the Airport Director would brief the whole Committee every month.

Meetings attended or coordinated by the staff in the past month: Toronto, ON for the annual IEDC Conference (International Economic Development Council); office visit to Col. John Howard's office at Scott AFB with County



Board Chairman Kern; and, monthly Lower Kaskaskia Stakeholders, Inc. lunch meeting (that month in Evansville).

New Business (Airport Director's Report, information only):

Mr. Sharkey asked Mr. Cantwell to give his Airport report. Items of interest: Master Plan Update schedule, Allegiant flights updates including the start of flight to Phoenix-Mesa on November 17th, and Mr. Cantwell discussed the annual and running stats. He also briefed the Committee members on the paid parking discussions being had with the PBC Commissioners. *His full report is attached.*

Old Business

There was no Old Business to discuss.

Additional comments or questions from the Committee or the Public

There were none.

With no other information to discuss Mr. Sharkey asked for a motion to adjourn. Mr. Dinges made the motion to adjourn, which was seconded by Mr. Allen. The motion passed unanimously and the meeting adjourned at 6:31 p.m.



PBC
Oct 2017

BLV
Port 4581
FTZ 31

Tim Cantwell
Director



Book Trip ✈

FROM

Belleville, IL / St. Louis, MO (BLV)

DEPARTURE DATE

Departure Date

[Original Services & Fees](#) [Change](#)

TO

Destination City

Daytona Beach / Sanford, FL (SFB)

Fort Walton Beach, FL (VPS)

Fort Lauderdale, FL (FLL)

Jacksonville, FL (JAX)

Las Vegas, NV (LAS)

Myrtle Beach, SC (MYR)

Orlando / Sanford, FL (SFB)

Phoenix / Mesa, AZ (AZA)

Punta Gorda / Fort Myers, FL (PGD)

St. Pete / Clearwater / Tampa, FL (PIE)

Tampa Bay, FL (PIE)

☐ ROUND TRIP ☐ ONE WAY

ADULTS (15+)

1

CHILDREN

0

SEARCH

* [VIEW DEALS](#)

Phoenix Mesa Starts Nov 17th

Announcing...
new nonstop f

Belleville ✈

allegiant

www.allegiant.com

	Military Ground Time	Avgas	Jet-A	Civil Pax		Military Pax		Contract Fuel
				On	Off	On	Off	
January	8.1	637	122864	3301	3440	0	0	66195
February	6.4	530	92119	4180	3896	0	0	21329
March	34.4	277	148458	6043	6837	0	0	62826
April	84.2	469	160287	4745	4816	0	0	60933
May	1068.6	708	168217	6482	6010	0	0	73552
June	317.8	311	208047	10957	10782	0	0	40397
July	30.2	556	228340	11682	11443	88	76	37372
August	12.2	833	138906	7032	7759	0	0	21533
September	14.2	634	138683	6409	6166	0	0	30843
October	0.5	428	136657	6263	6074	0	0	48517
November	8.5	607	164765	6638	5659	0	0	69580
December	0	176	146313	6839	6481	0	0	31209

	Military Ground Time	Avgas	Jet-A	Civil Pax		Military Pax		Contract Fuel
				On	Off	On	Off	
January	6	192	109863	4777	5057	0	0	30440
February	0	384	108788	5206	5086	0	0	30047
March	11.4	423	168420	7762	7887	0	0	31166
April	20.6	266	121465	7827	7838	0	0	
May	24.3	620	176950	11671	10282	0	0	
June	1624.05	2867	334316	15373	15212	0	0	
July	19.25	667	311836	17828	17346	0	0	
August	11.45	718	247744	12674	13673	0	0	37287
September	32.76	878	165777	8082	7607	0	0	28875



Airport Activity
CY 2016

CY 2017

September 2017 y/o/y 26% Total Year Enplanements AS OF

news/12374012?url=tsa-pre-check-added-at-midamerica-airport

AIRCRAFT ENGINES & COMPONENTS TOOLS & EQUIPMENT EDUCATION & TRAINING AIRPORTS TECH & SECURITY AOA FOODS/ TENANTS AIRLINES GROUND HANDLING GSE BUYER'S GUIDE

TECH & SECURITY

IL: TSA Pre-Check Added at MidAmerica Airport

MARK SCHLUHKMANN | OCT 11, 2017
SOURCE: MCCLATCHY

Oct. 11—MIDAMERICA — Travelers taking flights out of MidAmerica St. Louis Airport can now use the Transportation Security Administration's pre-check program.

The pre-check option became available last Thursday at the airport. TSA spokesman Michael McCarthy said.

Under pre-check, travelers pay an \$85 membership fee, undergo a background check and fingerprinting and, if approved, get to go through a special faster check point line at airports around the country.

Participants also don't have to take off their shoes, belts and light jackets.

St. Louis Lambert International Airport has had TSA pre-check available since 2012.

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No comments have been added yet. Want to start the conversation?

Item 1

Approval for Fuel Truck Purchase and Financing

- **Per Background Paper Distributed** after months of analysis for new and used purchases of an additional fuel truck, needed due to increase in fuel delivery and future fuel demand, Garsite LLC presents the best favorable option to buy a 5,000 gallon 1998 International 4900 fuel truck similar to the a vehicle in the current fleet. 3 year financing is available.
- **Funding: FY 2017/18 Airport Budget**
- **PBC Action Required: Approve purchase with financing (refer to background paper for motion).**
- **Airport Director Recommendation: Same**

Item 2

Approval of PARCS Selection Committee

- **Sourcing for vendor for this project requires a selection committee.** Proposal is to have the Chairman, PBC, name the selection committee with at least three members.
- **Funding: PBC Special Projects**
- **PBC Action Required: Authorize Chairman, PBC, to appoint at least three persons to the selection committee for evaluating Statements of Qualifications and Project Proposals for a PARCS management company.**
- **Airport Director Recommendation: Same**

MidAmerica Running Annual Report 2017

	Military Ground Time	Avgas	Jet-A	Civil Pax		Military Pax		Contract Fuel	Cargo Tons	GPU	Airstart
				On	Off	On	Off				
January	6	192	109863	4777	5057	0	0	30640	0	41	4
February	0	384	106788	5206	5086	0	0	30047	0	35	5
March	11.4	423	156420	7752	7587	0	0	33309	0	56	7
April	20.5	256	121455	7627	7838	0	0	24447	0	55	4
May	24.3	520	175950	11571	10292	0	0	30232	0	77	5
June	1624.05	2867	334316	15373	15212	0	0	62028	0	106	14
July	19.25	557	311636	17829	17346	0	0	43268	0	113	7
August	11.45	716	247744	12674	13673	0	0	37267	0	97	16
September	32.75	876	155777	8082	7507	0	0	26675	0	33	5
October	10.6	177	110691	6470	6367	0	0	14096	0	18	1
November	0	0	0	0	0	0	0	0	0	0	0
December	0	0	0	0	0	0	0	0	0	0	0
Annual Totals:	1760.3	6968	1830640	97361	95965	0	0	332009	0	631	68

Time Conversion			
0-2 min	0.0	33-38 min	0.6
3-8 min	0.1	39-44 min	0.7
9-14min	0.2	45-50 min	0.8
15-20 min	0.3	51-56 min	0.9
21-26 min	0.4	57-60 min	1.0
27-32 min	0.5		

STL PARTNERSHIP

Contact: Katy Jamboretz, (314) 520-2043

ST. LOUIS DELIVERS BID TO AMAZON

Unified regional bid proposes both sides of the Mississippi and a new way to generate tech talent

ST. LOUIS—Today leaders submitted a unified regional bid for Amazon's second headquarters — known as HQ2. The proposed site spans both sides of the Mississippi and delivers on Amazon's specifications — urban, vibrant, connected to light rail and in a region ready to deliver the tech workforce they will need.

The proposed site is the St. Louis Riverfront on both sides of the Mississippi and the Central Business District in downtown. The bid was delivered to Amazon corporate headquarters this morning.

St. Louis Mayor Lyda Krewson, St. Louis County Executive Steve Stenger, St. Clair County Board Chairman Mark Kern, Express Scripts Chairman George Paz, World Wide Technology Chairman and Founder David Steward and Washington University Chancellor Mark Wrighton submitted the bid on behalf of the entire region which included cover letters by both Governor Bruce Rauner of Illinois and Governor Eric Greitens of Missouri.

"Leaders have come together on a very tight deadline to develop an exceptional proposal with a site in the central business district and both sides of our riverfront. It is the site that most closely fits Amazon's requirements spelled out in the request for proposals," said St. Louis Mayor Lyda Krewson. "I have never seen this type of collaboration come together, not only in St. Louis, but on the Illinois side of St. Louis as well. It has been impressive."

The bid centers on the region's ability on "Day One" to deliver a blueprint to Amazon including fresh ideas to build the nation's new tech workforce.

"Our region is producing exceptional talent, but we have fresh ideas from our tech and higher education leaders on how to dramatically increase this flow of STEM (Science, Technology, Engineering, Math) students from the earliest ages," said St. Louis County Executive Steve Stenger. "If we ignite the imaginations and potential of our youngest students, some of whom have been passed over for generations, we spark a revolution in education, inclusion and a new day in the global workforce."

Details of the bid will remain confidential. There is a non-disclosure agreement between the states and local government entities and Amazon.

"We have a very important agreement with Amazon not to share details of this proposal publicly, which I hope that everyone understands," said St. Clair County Board Chairman Mark Kern. "But the important part is that we are working together. This is the first time I can remember Missouri and Illinois working in unison on a Mississippi River development project. That is a big first. It's a visionary proposal."

The regional effort is supported by St. Charles County Executive Steve Ehlmann, Madison County Board Chair Kurt Prenzler, Jefferson County Executive Ken Waller, Franklin County Presiding Commissioner John Greisheimer and East St. Louis Mayor Emeka Jackson-Hicks.

"We feel confident we've assembled the most attractive proposal Amazon is going to receive. It shines a spotlight on all of the tremendous assets St. Louis has to offer. We tick all of the boxes for Amazon's HQ2—a strong workforce, urban site availability, mass transit and a great cost of living. Not to mention we over deliver on cultural amenities and easy commutes," said St. Louis Economic Development Partnership CEO Sheila Sweeney. "I can't wait for Amazon executives to see what's possible in St. Louis and consider us for their next home."